

Basel Area Business & Innovation is the investment and innovation promotion agency dedicated to helping companies, institutions and startups find business success in the Basel Area. The organization targets and attracts companies to settle, supports founders of innovative ventures, and drives high-growth initiatives in order to establish the region as the Swiss business and innovation hub of the future. The non-profit agency focuses on growing the area's cutting-edge industries life sciences, healthcare and production technologies and manages the Switzerland Innovation Park Basel Area, which houses the organization's accelerators. The agency serves the cantons of Basel-Landschaft, Basel-Stadt and Jura.

We are looking for a highly motivated and responsible individual to join our Innovation & Entrepreneurship team to work for our accelerator and incubator BaseLaunch. We partner with scientists and entrepreneurs to help launch and grow exceptional biotech companies. Beginning is immediately or by agreement as

Manager New Ventures – BaseLaunch 80-100%

In this position, you will be responsible for assessing incoming projects by orchestrating multi-stakeholder due diligences and work with portfolio companies and partners. You will also contribute to sourcing new projects and support the overall operations of the therapeutic innovation incubator BaseLaunch.

Your responsibilities

- Analyze new projects internally and by accessing relevant consultants, advisors, KOLs, partners, etc.
- Support in drafting and executing agreements, negotiating with new portfolio companies and partners
- Actively work with portfolio to help in all aspects of progressing the company (from scientific/drug development input to strategic/financing/company building input and more)
- Contribute to sourcing/finding new projects through network(ing), events (attending but also organizing own ones) and conferences, and supporting ongoing marketing activities (content creation for newsletter, social media, etc.)
- Contribute to maintaining database, CRM and other related operational tasks
- Work on all other aspects of BaseLaunch as needed (we are a small dynamic team)
- Support other departments within Basel Area Business & Innovation wherever relevant and needed

Your profile

- Degree in life sciences, PhD or MD is a strong plus

- Several years' experience in commercial roles (biopharma business development, tech transfer, venture capital, biotech startup or related scientific positions with demonstrated business experience). Any entrepreneurial experience is a significant plus
- Strong network within biopharma ecosystem (pharma companies, venture funds) desired. Good connections to relevant academic centres, tech transfer offices and other related organizations are a strong plus
- Good at networking, building relationships & connecting to people of various backgrounds (e.g. academic scientist, university licensing professionals, investors and business development professionals, lawyers)
- Good presentation and communication skills
- Independent workstyle
- Entrepreneurial spirit, self-starter who gets things done
- Very strong analytical skills
- Fluent in English, proficiency in German highly desirable

Please send your application to: jobs@baselarea.swiss